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Press release - 16 Sep 2008

Strong technology innovation and talent development mark the leaders of the 2008 IT industry competitiveness index

Technology spending may be softening in many parts of the world as the credit crunch bites, but the longer term fundamentals of IT industry competitiveness remain constant. An innovation-friendly culture, a steady flow of talent, advanced technology infrastructure, a robust legal regime, well-balanced government support and an open business environment are all vital factors that enable a country's IT producers to thrive. These form the basis of the Economist Intelligence Unit's "IT industry competitiveness index", in which the United States ranks as first in the world in 2008, maintaining its top position from the previous year.

As an incubator of high-tech start-ups and technology innovation and as a developer of talent, the US remains second to none. However, there is no room for complacency, as three new countries—Taiwan, Sweden and Denmark—move into the top five this year, displacing others such as Japan and South Korea. IT industry environments elsewhere in Europe and Asia, including in emerging markets, are also becoming more competitive.

The index results are highlighted in a new report, How technology sectors grow: Benchmarking IT industry competitiveness 2008, written by the Economist Intelligence Unit and sponsored by the Business Software Alliance (BSA). Following are the major conclusions of the research, and the key implications of the index for governments and IT industry leaders:

- Investing in people is mission-critical. Sourcing talent will be among the toughest challenges IT producers will face in the coming years. The US, Singapore and UK provide the best environments for human-capital development among the index countries. The brain drain of IT talent from emerging markets shows signs of slowing or reversing, however, and the US and other leaders will need to work hard to remain magnets for the world's IT talent.
- East Asia boasts the strongest R&D environments. Dynamic innovation, supported by a strong R&D environment, is a major contributor to IT industry competitiveness. Taiwan, South Korea and Japan remain the index leaders when it comes to the R&D environment for technology production. All are prolific generators of technology patents, and its firms and governments are heavy R&D spenders.
- Globalisation and the Internet will "liberate" R&D. Ecosystems similar to America's Silicon Valley—bringing together talent, technology, venture capital and good universities, supported by a risk-taking ethos—will remain the best incubators of IT innovation. Internet-driven collaboration will partly level the playing field, however, facilitating companies' access to skilled IT innovators and researchers wherever they are located.
- Competitive broadband markets help cultivate strong IT sectors.
   Without fast, reliable and secure Internet access, technology firms cannot interact effectively with partners nor can they sell their services online. IT industries in the index top tier all derive substantial benefit from the high-quality networks developed through competition, but more telecoms liberalisation is needed in less developed regions to spur infrastructure development.
- Legal regimes are slowly improving. The US, Australia and west European countries retain the world's most effective systems of intellectual property (IP) protection and the most developed bodies of e-commerce and cybercrime law. But progress in bolstering legal regimes is also being made in tough places

such as China, which in recent years has updated its IP and e-commerce legislation and improved enforcement.

Governments must let market forces operate. To support the
development of local IT production, policymakers' best efforts are aimed at
improving education, skills development, and the financing and legal
environments. E-government development and a proactive broadband strategy
also help, as can calibrated support for innovation. Trouble often comes,
however, when governments try to champion specific companies or
technologies.

"Policymakers and business leaders need to address the full combination of factors that enable competitive IT industries," maintains Denis McCauley, Director, Global Technology Research with the Economist Intelligence Unit. "Few countries can hope to build strong IT production sectors without strong business and legal environments, deep pools of talent, support for innovation, and the widespread use of technology throughout society."

"This year's index shows that a country's IT competitiveness rankings can move upward or downward very quickly," says Robert Holleyman, president and CEO of BSA. "The ability of information technology to deliver jobs and a better quality of life is strongly affected by the six drivers of competitiveness. This report should serve as a guide for governments on advancing innovation and economic performance."

IT industry competitiveness index, 2008

Overall scores and ranks

Country	Score	2008 rank	2007 rank	Country	Score	2008 rank	2007 rank
USA	74.6	1	1	Latvia	38.1	34	34
Taiwan	69.2	2	6	Lithuania	37.1	35	35
UK	67.2	3	4	Malaysia	34.2	36	36
Sweden	66.0	4	7	South Africa	32.6	37	37
Denmark	65.2	5	8	Turkey	32.4	38	39
Canada	64.4	6	9	Romania	32.3	39	40
Australia	64.1	7	5	Saudi Arabia	32.3	40	38
South Korea	64.1	8	3	Croatia*	31.6	41	
Singapore	63.4	9	11	Thailand	31.5	42	41
Netherlands	62.7	10	12	Brazil	31.0	43	43
Switzerland	62.3	11	10	Mexico	30.7	44	44
Japan	62.2	12	2	Bulgaria	30.2	45	42
Finland	61.5	13	13	Argentina	30.1	46	45
Norway	59.7	14	14	Philippines	29.8	47	47
Ireland	59.4	15	15	India	28.9	48	46
Israel	56.7	16	20	Russia	27.7	49	48
New Zealand	56.6	17	17	China	27.6	50	49
Austria	56.1	18	19	Venezuela	25.7	51	52
Germany	55.4	19	16	Colombia	25.4	52	51
France	54.3	20	18	Egypt	25.3	53	55
Hong Kong	54.1	21	21	Sri Lanka	24.9	54	50
Belgium	53.4	22	22	Peru	24.8	55	54
Spain	46.3	23	24	Ecuador	24.5	56	53
Estonia	45.7	24	25	Ukraine	24.3	57	56
Italy	45.6	25	23	Indonesia	23.1	58	57
Slovenia	45.5	26	27	Kazakhstan	22.9	59	58
Portugal	42.2	27	25	Bangladesh*	22.4	60	
Hungary	40.6	28	28	Vietnam	21.4	61	61
Czech Rep	40.4	29	29	Pakistan	20.9	62	60
Chile	39.6	30	31	Azerbaijan	19.5	63	62
Slovakia	39.5	31	31	Nigeria	19.0	64	63
Poland	39.0	32	30	Algeria	18.5	65	59
Greece	38.2	33	33	Iran	16.5	66	64

\*New to the index in 2008. Countries are scored on a scale of 1 to 100. Source: Economist Intelligence Unit, 2008.

Methodology: How the scores were derivedThe IT industry competitiveness index is organised into six distinct categories of quantitative and qualitative indicators, numbering 25 in all. The category and indicator weights were formulated by the Economist Intelligence Unit's modelling team using, as a guide, individual correlation coefficients of each indicator against a measure of IT labour productivity. The result is an overall index score and category scores for each country. The categories and their weights are: overall business environment (10%), IT infrastructure (20%), human capital (20%), legal environment (10%), R&D environment (25%) and support for IT industry development (15%).

The scoring methodology remains unchanged from last year, with one important exception. Country scores in the indicator covering patents, which are assessed in the R&D environment category, are now based on an estimation of IT-related patent registrations rather than using figures covering the entire economy, as was the case

in 2007. This is a heavily weighted indicator in the model, and the change has resulted in some movement in ranks in both the R&D environment category as well as the overall index.

Qualitative indicators are scored by Economist Intelligence Unit analysts according to specific scoring criteria. Quantitative indicators are normalised through the population set so that each country is measured from 0 to 1 by applying a formula to each data point. Each indicator is then converted into a score of 0-100. The composite score for each country is also based on an index range of 0 to 100, with 100 representing the highest and best possible score. The data used in the rankings are sourced from the Economist Intelligence Unit, the United Nations, the World Bank, the World Intellectual Property Organization, IDC, Pyramid Research and other organisations. For more information on the methodology, please refer to our white paper.

How technology sectors grow: Benchmarking IT industry competitiveness 2008 is available free of charge at <a href="https://www.eiu.com/sponsor/BSA/technologysectors">www.eiu.com/sponsor/BSA/technologysectors</a>

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#### **About the Economist Intelligence Unit**

The Economist Intelligence Unit is the business information arm of The Economist Group, publisher of *The Economist*. Through our global network of over 700 analysts, we continuously assess and forecast political, economic and business conditions in 200 countries. As the world's leading provider of country intelligence, we help executives make better business decisions by providing timely, reliable and impartial analysis on worldwide market trends and business strategies.

## **About the Business Software Alliance**

The Business Software Alliance (<a href="www.bsa.org">www.bsa.org</a>) is the foremost organization dedicated to promoting a safe and legal digital world. BSA is the voice of the world's commercial software industry and its hardware partners before governments and in the international marketplace. Its members represent one of the fastest growing industries in the world. BSA programs foster technology innovation through education and policy initiatives that promote copyright protection, cyber security, trade and e-commerce.

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